

October 29, 2015

FANCL Corporation
TSE 1st Section: 4921

Notice of difference between forecast and actual results for interim period of fiscal year ending March 31, 2016

Yokohama, October 29, 2015—FANCL Corporation today announced that its consolidated results for the interim period of the fiscal year ending March 31, 2016 (April 1, 2015 to September 30, 2015) differed from forecasts released on July 29, 2015. Details are as follows.

1. Difference between consolidated results forecasts and actual results for the interim period of the fiscal year ending March 31, 2016 (April 1, 2015 to September 30, 2015)

(Millions of yen)

	Net sales	Operating income	Ordinary income	Net income attributable to owners of the parent company	Net income per share (¥)
Previously announced forecasts (A)	42,600	(900)	(850)	(550)	(8.69)
Actual Results (B)	43,192	116	221	127	2.02
Change (B – A)	592	1,016	1,071	677	
Percentage change (%)	1.4	--	--	--	
Reference: Results for the interim period of the fiscal year ended March 31, 2015	36,542	300	420	573	9.02

2. Reasons for difference

Consolidated interim sales and income results exceeded previous forecasts due to revisions to the time of use of a portion of advertising expenditure, coupled with higher-than-planned sales in the core cosmetics and nutritional supplements business segments attributed to strong results from strategic investment in advertising launched in April based on policies in the new Medium-term Management Plan.

The full-year consolidated results forecasts are unchanged from that announced on May 11, 2015.

ENDS

*The aforementioned forecasts are based on information available as of the date of this announcement. Actual business performance may differ from the forecasts indicated in this document.

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