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FANCL Corporation
TSE 1st Section: 4921

FANCL

Consolidated Financial Statements for the First Quarter of the Fiscal Year Ending March 31, 2022 (Additional material)

This document has been translated from the original Japanese as a guide for non-Japanese investors. It contains forward-looking statements based on a number of assumptions and beliefs made by management in light of information currently available. Actual financial results may differ materially depending on a number of uncertain factors.

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Changes in Accounting Treatment

In accordance with the adoption of the “Accounting Standard for Revenue Recognition” (ASBJ Statement No. 29), etc. from FY Mar/2022, the figures in this document assume that the same criteria were applied to the FY Mar/2021 results to enable a comparison that is more in line with actual conditions.

Main changes due to the adoption of the “Accounting Standard for Revenue Recognition” are as follows:

1. Amount of points provided to customers and cost of rebates to retailers
(Before) Sales promotion expenses → (After) Subtracted from sales
2. Developer commission for consignment buying contracts for store sales (mainly department stores)
(Before) Sales commissions → (After) Subtracted from sales
3. Sales promotion goods (gifts, etc.)
(Before) Sales promotion expenses → (After) Added to cost of sales

There is no impact on operating income.

◆ Main changes due to adoption of “Accounting Standard for Revenue Recognition”

		Main changes
Sales		①、②(subtracted)
Cost of sales		③(added)
SG&A Expenses		
Advertising expenses		
Sales promotion expenses	①(subtracted) points and rebates ③(subtracted) Sales promotion goods (gifts, etc.)	
Outsourcing fees and commissions	②(subtracted) Commissions for consignment buying contracts	
Other		
Operating income		

◆ Sales by Segment (Three Months)

(Millions of yen,%)

		Three Months ended Jun/20 (Previous Standard)			Three Months ended Jun/20 (Standard for Revenue Recognition)		Three Months ended Jun/21 (Standard for Revenue Recognition)		
		amount	% of total	% change	amount	% of total	amount	% of total	% change
C o s m e	Online and catalogue	8,608	58.5	21.6	8,268	61.0	7,508	51.7	(9.2)
	Direct store	2,807	19.1	(66.5)	2,070	15.3	3,249	22.4	56.9
	Wholesale	1,711	11.6	(29.0)	1,671	12.3	1,998	13.8	19.6
	Overseas	1,589	10.8	(4.8)	1,541	11.4	1,751	12.1	13.6
	Sub total	14,716	55.9	(24.6)	13,552	55.5	14,506	57.6	7.0
S u p p l e	Online and catalogue	4,373	48.1	15.5	4,136	48.6	4,176	46.5	1.0
	Direct store	1,161	12.8	(66.2)	889	10.5	1,535	17.1	72.8
	Wholesale	3,077	33.8	(13.2)	2,995	35.2	2,349	26.1	(21.6)
	Overseas	481	5.3	(20.0)	481	5.7	926	10.3	92.5
	Sub total	9,093	34.6	(20.0)	8,501	34.8	8,988	35.7	5.7
O t h e r s	Online and catalogue	2,080	83.6	73.2	1,975	83.9	1,290	76.7	(34.7)
	Direct store	86	3.5	(23.9)	65	2.8	73	4.4	11.6
	Wholesale	314	12.6	(5.8)	306	13.0	315	18.7	2.9
	Overseas	6	0.3	352.1	6	0.3	3	0.2	(49.5)
	Sub total	2,488	9.5	50.7	2,353	9.7	1,682	6.7	(28.5)
T o t a l	Online and catalogue	15,062	57.3	24.8	14,380	58.9	12,975	51.5	(9.8)
	Direct store	4,055	15.4	(66.0)	3,025	12.4	4,858	19.3	60.6
	Wholesale	5,102	19.4	(18.8)	4,972	20.4	4,662	18.5	(6.2)
	Overseas	2,077	7.9	(8.6)	2,029	8.3	2,680	10.7	32.1
	Sub total	26,298	100.0	(19.2)	24,407	100.0	25,176	100.0	3.2

		Three Months ended Jun/20 (Previous Standard)			Three Months ended Jun/20 (Standard for Revenue Recognition)		Three Months ended Jun/21 (Standard for Revenue Recognition)		
		amount	% of total	% change	amount	% of total	amount	% of total	% change
R i c e	Online and catalogue	282	53.1	27.9	266	52.6	242	46.7	(9.0)
	Direct store	10	1.9	(51.1)	7	1.4	9	1.9	40.4
	Wholesale	239	45.0	0.6	232	46.0	266	51.4	14.5
	Overseas	0	0.0	(58.4)	0	0.0	0	0.0	(46.9)
	Sub total	531	2.0	10.9	506	2.1	519	2.1	2.5
K a l e	Online and catalogue	459	78.7	16.1	434	79.7	396	80.2	(8.7)
	Direct store	43	7.5	(51.1)	32	5.9	48	9.7	49.0
	Wholesale	74	12.8	(22.1)	72	13.3	46	9.5	(35.5)
	Overseas	6	1.0	483.9	6	1.1	3	0.6	(49.6)
	Sub total	583	2.2	0.3	545	2.2	494	2.0	(9.3)

◆ Sales by Segment (Six Months)

(Millions of yen,%)

	Six Months ended Sept/20 (Previous Standard)			Six Months ended Sept/20 (Standard for Revenue Recognition)		Six Months ended Sept/21 (Projection) (Standard for Revenue Recognition)			
	amount	% of total	% change	amount	% of total	amount	% of total	% change	
C o n s u m e	Online and catalogue	15,842	52.2	6.6	15,203	54.8	15,120	51.4	(0.6)
	Direct store	7,438	24.5	(55.1)	5,643	20.4	7,010	23.8	24.2
	Wholesale	3,659	12.1	(25.5)	3,573	12.9	3,940	13.4	10.3
	Overseas	3,408	11.2	(3.9)	3,308	11.9	3,360	11.4	1.6
	Sub total	30,349	55.9	(23.9)	27,729	55.6	29,430	56.1	6.1
S u p p l e	Online and catalogue	8,655	44.4	11.6	8,173	45.4	8,600	43.9	5.2
	Direct store	3,589	18.4	(48.3)	2,730	15.2	3,520	18.0	28.9
	Wholesale	5,746	29.5	(18.2)	5,596	31.1	5,300	27.0	(5.3)
	Overseas	1,494	7.7	20.4	1,494	8.3	2,170	11.1	45.2
	Sub total	19,485	35.9	(15.1)	17,995	36.0	19,590	37.4	8.9
O t h e r s	Online and catalogue	3,553	80.2	45.7	3,371	80.7	2,630	76.7	(22.0)
	Direct store	228	5.2	(6.4)	175	4.2	190	5.5	8.1
	Wholesale	634	14.3	(2.4)	618	14.8	600	17.5	(2.9)
	Overseas	13	0.3	268.1	13	0.3	10	0.3	(23.5)
	Sub total	4,429	8.2	32.7	4,178	8.4	3,430	6.5	(17.9)
T o t a l	Online and catalogue	28,051	51.7	11.9	26,747	53.6	26,350	50.2	(1.5)
	Direct store	11,256	20.7	(52.6)	8,549	17.1	10,720	20.4	25.4
	Wholesale	10,041	18.5	(20.2)	9,788	19.6	9,840	18.8	0.5
	Overseas	4,916	9.1	2.6	4,816	9.7	5,540	10.6	15.0
	Sub total	54,265	100.0	(18.0)	49,902	100.0	52,450	100.0	5.1

	Six Months ended Sept/20 (Previous Standard)			Six Months ended Sept/20 (Standard for Revenue Recognition)		Six Months ended Sept/21 (Projection) (Standard for Revenue Recognition)			
	amount	% of total	% change	amount	% of total	amount	% of total	% change	
R i c e	Online and catalogue	550	52.0	16.9	519	51.6	460	46.9	(11.5)
	Direct store	28	2.7	(36.1)	21	2.1	20	2.1	(5.7)
	Wholesale	479	45.3	5.3	466	46.3	500	51.0	7.2
	Overseas	0	0.0	(44.3)	0	0.0	0	0.0	-
	Sub total	1,058	2.0	9.0	1,007	2.0	980	1.9	(2.7)
K a l e	Online and catalogue	891	75.2	10.8	842	76.5	800	77.7	(5.0)
	Direct store	125	10.6	(33.4)	94	8.6	120	11.6	27.1
	Wholesale	155	13.1	(19.8)	151	13.7	100	9.7	(33.8)
	Overseas	12	1.1	337.9	12	1.2	10	1.0	(21.3)
	Sub total	1,185	2.2	(0.4)	1,100	2.2	1,030	2.0	(6.4)

◆ Sales by Segment (Full Year)

(Millions of yen,%)

		FY Mar/2021 (Previous Standard)			FY Mar/2021 (Standard for Revenue Recognition)		FY Mar/2022 (Projection) (Standard for Revenue Recognition)		
		amount	% of total	% change	amount	% of total	amount	% of total	% change
C o n s u m e	Online and catalogue	32,017	49.1	10.1	30,679	51.8	31,430	51.7	2.4
	Direct store	18,078	27.8	(39.1)	13,876	23.4	14,620	24.1	5.4
	Wholesale	7,726	11.9	(15.1)	7,513	12.7	7,750	12.7	3.1
	Overseas	7,317	11.2	(9.1)	7,151	12.1	6,990	11.5	(2.3)
	Sub total	65,140	56.7	(14.2)	59,221	56.3	60,790	55.8	2.6
S u p p l i e	Online and catalogue	17,994	43.7	14.5	16,948	44.8	18,170	44.3	7.2
	Direct store	8,072	19.6	(35.4)	6,137	16.2	7,070	17.2	15.2
	Wholesale	11,989	29.1	(9.0)	11,633	30.7	11,550	28.1	(0.7)
	Overseas	3,134	7.6	19.8	3,134	8.3	4,270	10.4	36.2
	Sub total	41,191	35.8	(6.4)	37,854	36.0	41,060	37.7	8.5
O t h e r s	Online and catalogue	6,801	79.3	33.2	6,443	79.8	5,580	78.0	(13.4)
	Direct store	500	5.8	(3.7)	390	4.8	370	5.2	(5.2)
	Wholesale	1,253	14.6	(1.8)	1,214	15.1	1,180	16.5	(2.9)
	Overseas	22	0.3	112.1	22	0.3	20	0.3	(12.9)
	Sub total	8,578	7.5	24.1	8,071	7.7	7,150	6.5	(11.4)
T o t a l	Online and catalogue	56,813	49.4	13.9	54,071	51.4	55,180	50.6	2.0
	Direct store	26,650	23.2	(37.6)	20,404	19.4	22,060	20.2	8.1
	Wholesale	20,970	18.3	(11.0)	20,361	19.4	20,480	18.8	0.6
	Overseas	10,475	9.1	(1.9)	10,309	9.8	11,280	10.4	9.4
	Sub total	114,909	100.0	(9.4)	105,146	100.0	109,000	100.0	3.7

		FY Mar/2021 (Previous Standard)			FY Mar/2021 (Standard for Revenue Recognition)		FY Mar/2022 (Projection) (Standard for Revenue Recognition)		
		amount	% of total	% change	amount	% of total	amount	% of total	% change
R i c e	Online and catalogue	1,132	52.1	11.2	1,064	51.7	900	46.6	(15.5)
	Direct store	63	2.9	(27.7)	48	2.3	40	2.1	(16.8)
	Wholesale	976	44.9	5.8	946	46.0	990	51.3	4.6
	Overseas	0	0.1	(67.9)	0	0.0	0	0.0	-
	Sub total	2,172	1.9	6.9	2,059	2.0	1,930	1.8	(6.3)
K a i e	Online and catalogue	1,855	75.4	11.6	1,746	76.9	1,700	79.1	(2.7)
	Direct store	310	12.6	(22.1)	235	10.4	240	11.2	1.8
	Wholesale	274	11.1	(21.7)	265	11.7	190	8.8	(28.4)
	Overseas	22	0.9	167.2	22	1.0	20	0.9	(9.7)
	Sub total	2,462	2.1	1.7	2,270	2.2	2,150	2.0	(5.3)

◆ Segment Information (Three Months)

(Millions of yen,%)

	Three Months ended Jun/20 (Previous Standard)			Three Months ended Jun/20 (Standard for Revenue Recognition)		Three Months ended Jun/21 (Standard for Revenue Recognition)			
	amount	% of total	% change	amount	% of total	amount	% of total	% change	
C o m p a n y	Sales	14,716	55.9	(24.6)	13,552	55.5	14,506	57.6	7.0
	Gross Profit	10,877	73.9	(26.8)	9,604	70.9	10,068	69.4	4.8
	SGA	9,331	63.4	(15.8)	8,058	59.5	7,984	55.0	(0.9)
	Advertising	1,610	10.9	(14.3)	1,610	11.9	1,362	9.4	(15.4)
	Operating Income	1,545	10.5	(59.2)	1,545	11.4	2,083	14.4	34.8
S u p p l y	Sales	9,093	34.6	(20.0)	8,501	34.8	8,988	35.7	5.7
	Gross Profit	6,357	69.9	(18.9)	5,718	67.3	6,026	67.1	5.4
	SGA	5,231	57.5	(24.1)	4,591	54.0	4,698	52.3	2.3
	Advertising	1,138	12.5	(40.9)	1,138	13.4	837	9.3	(26.4)
	Operating Income	1,126	12.4	19.8	1,126	13.3	1,328	14.8	17.9
O t h e r s	Sales	2,488	9.5	50.7	2,353	9.7	1,682	6.7	(28.5)
	Gross Profit	979	39.4	34.1	837	35.6	705	42.0	(15.7)
	SGA	815	32.8	23.2	673	28.6	735	43.7	9.2
	Advertising	120	4.9	20.1	120	5.1	98	5.9	(18.3)
	Operating Income	163	6.6	139.5	163	7.0	(29)	(1.8)	-
Eliminations or Corporate		(391)			(391)		(372)		
T o t a l	Sales	26,298	100.0	(19.2)	24,407	100.0	25,176	100.0	3.2
	Gross Profit	18,214	69.3	(22.3)	16,159	66.2	16,800	66.7	4.0
	SGA	15,769	60.0	(17.3)	13,714	56.2	13,790	54.8	0.6
	Advertising	2,870	10.9	(26.5)	2,869	11.8	2,298	9.1	(19.9)
	Operating Income	2,445	9.3	(44.1)	2,445	10.0	3,010	12.0	23.1

◆ General and Administrative Expenses (Three Months)

(Millions of yen,%)

	Three Months ended Jun/20 (Previous Standard)			Three Months ended Jun/20 (Standard for Revenue Recognition)		Three Months ended Jun/21 (Standard for Revenue Recognition)		
	amount	% of total	% change	amount	% of total	amount	% of total	% change
Advertising	2,870	10.9	(26.5)	2,869	11.8	2,298	9.1	(19.9)
Sales Promotions	3,369	12.8	0.9	2,024	8.3	1,930	7.7	(4.7)
Transport	1,493	5.7	7.7	1,503	6.2	1,363	5.4	(9.3)
Communications	444	1.7	1.4	444	1.8	407	1.6	(8.4)
Fees/outsourcing	2,403	9.1	△ 35.2	1,719	7.0	1,909	7.6	11.1
Salaries	3,164	12.0	△ 20.3	3,164	13.0	3,848	15.3	21.6
Depreciations	494	1.9	4.3	494	2.0	508	2.0	2.8
Others	1,530	5.8	(16.6)	1,493	6.1	1,524	6.1	2.1
Total	15,769	60.0	(17.3)	13,714	56.2	13,790	54.8	0.6

◆ Segment Information (Six Months)

(Millions of yen,%)

		Six Months ended Sept/20 (Previous Standard)			Six Months ended Sept/20 (Standard for Revenue Recognition)		Six Months ended Sept/21 (Projection) (Standard for Revenue Recognition)		
		amount	% of total	% change	amount	% of total	amount	% of total	% change
C o s m e	Sales	30,349	55.9	(23.9)	27,729	55.6	29,430	56.1	6.1
	Gross Profit	22,335	73.6	(26.5)	19,378	69.9	20,450	69.5	5.5
	SGA	19,243	63.4	(15.8)	16,286	58.7	17,150	58.3	5.3
	Advertising	3,331	11.0	(22.9)	3,330	12.0	3,670	12.5	10.2
	Operating Income	3,091	10.2	(58.9)	3,091	11.2	3,300	11.2	6.7
S u p p l e	Sales	19,485	35.9	(15.1)	17,995	36.0	19,590	37.4	8.9
	Gross Profit	13,550	69.5	(14.7)	11,887	66.1	13,100	66.9	10.2
	SGA	11,140	57.2	(18.7)	9,476	52.7	10,550	53.9	11.3
	Advertising	2,297	11.8	(40.4)	2,297	12.8	1,950	10.0	(15.1)
	Operating Income	2,410	12.4	10.4	2,410	13.4	2,550	13.0	5.8
O t h e r s	Sales	4,429	8.2	32.7	4,178	8.4	3,430	6.5	(17.9)
	Gross Profit	1,916	43.3	28.8	1,629	39.0	1,460	42.6	(10.4)
	SGA	1,689	38.1	24.0	1,401	33.6	1,470	42.9	4.9
	Advertising	271	6.1	23.6	271	6.5	200	5.8	(26.4)
	Operating Income	227	5.1	79.6	227	5.4	(10)	(0.3)	-
Eliminations or Corporate		(851)			(851)		(840)		
T o t a l	Sales	54,265	100.0	(18.0)	49,902	100.0	52,450	100.0	5.1
	Gross Profit	37,802	69.7	(20.9)	32,895	65.9	35,010	66.7	6.4
	SGA	32,924	60.7	(15.3)	28,016	56.1	30,010	57.2	7.1
	Advertising	5,901	10.9	(29.7)	5,900	11.8	5,820	11.1	(1.4)
	Operating Income	4,878	9.0	(45.2)	4,878	9.8	5,000	9.5	2.5

◆ General and Administrative Expenses (Six Months)

(Millions of yen,%)

	Six Months ended Sept/20 (Previous Standard)			Six Months ended Sept/20 (Standard for Revenue Recognition)		Six Months ended Sept/21 (Projection) (Standard for Revenue Recognition)		
	amount	% of total	% change	amount	% of total	amount	% of total	% change
Advertising	5,901	10.9	(29.7)	5,900	11.8	5,820	11.1	(1.4)
Sales Promotions	6,975	12.9	(0.3)	3,852	7.7	4,320	8.2	12.1
Transport	2,915	5.4	6.7	2,920	5.9	2,790	5.3	(4.5)
Communications	916	1.7	(1.8)	916	1.8	920	1.8	0.4
Fees/Outsourcing	5,239	9.7	(28.1)	3,531	7.1	4,000	7.6	13.3
Salaries	7,046	13.0	(13.3)	7,046	14.1	7,900	15.1	12.1
Depreciations	1,026	1.9	4.9	1,026	2.1	1,160	2.2	13.0
Others	2,903	5.4	(15.2)	2,823	5.7	3,100	5.9	9.8
Total	32,924	60.7	(15.3)	28,016	56.1	30,010	57.2	7.1

◆ Segment Information (Full Year)

(Millions of yen,%)

	FY Mar/2021 (Previous Standard)			FY Mar/2021 (Standard for Revenue Recognition)		FY Mar/2022 (Projection) (Standard for Revenue Recognition)			
	amount	% of total	% change	amount	% of total	amount	% of total	% change	
C o s m e	Sales	65,140	56.7	(14.2)	59,221	56.3	60,790	55.8	2.6
	Gross Profit	48,169	73.9	(15.6)	41,412	69.9	42,610	70.1	2.9
	SGA	40,215	61.7	(11.3)	33,458	56.5	34,310	56.4	2.5
	Advertising	6,380	9.8	(22.4)	6,379	10.8	6,820	11.2	6.9
	Operating Income	7,954	12.2	(32.4)	7,954	13.4	8,300	13.7	4.3
S u p p l e	Sales	41,191	35.8	(6.4)	37,854	36.0	41,060	37.7	8.5
	Gross Profit	29,085	70.6	(4.3)	25,300	66.8	26,970	65.7	6.6
	SGA	24,042	58.4	(8.6)	20,257	53.5	21,670	52.8	7.0
	Advertising	4,901	11.9	(25.8)	4,901	12.9	5,100	12.4	4.1
	Operating Income	5,042	12.2	23.1	5,042	13.3	5,300	12.9	5.1
O t h e r s	Sales	8,578	7.5	24.1	8,071	7.7	7,150	6.5	(11.4)
	Gross Profit	3,856	45.0	26.0	3,235	40.1	3,100	43.4	(4.2)
	SGA	3,631	42.3	22.3	3,011	37.3	3,010	42.1	(0.0)
	Advertising	568	6.6	(0.7)	568	7.0	510	7.1	(10.3)
	Operating Income	224	2.6	146.9	224	2.8	90	1.3	(59.9)
Eliminations or Corporate	(1,644)			(1,644)		(1,690)			
T o t a l	Sales	114,909	100.0	(9.4)	105,146	100.0	109,000	100.0	3.7
	Gross Profit	81,110	70.6	(10.4)	69,948	66.5	72,680	66.7	3.9
	SGA	69,534	60.5	(9.0)	58,371	55.5	60,680	55.7	4.0
	Advertising	11,850	10.3	(23.1)	11,848	11.3	12,430	11.4	4.9
	Operating Income	11,576	10.1	(18.0)	11,576	11.0	12,000	11.0	3.7

◆ General and Administrative Expenses (Full Year)

(Millions of yen,%)

	FY Mar/2021 (Previous Standard)			FY Mar/2021 (Standard for Revenue Recognition)		FY Mar/2022 (Projection) (Standard for Revenue Recognition)		
	amount	% of total	% change	amount	% of total	amount	% of total	% change
Advertising	11,850	10.3	(23.1)	11,848	11.3	12,430	11.4	4.9
Sales Promotions	15,668	13.6	7.7	8,649	8.2	8,530	7.8	(1.4)
Transport	5,881	5.1	9.4	5,878	5.6	5,600	5.1	(4.7)
Communications	1,895	1.6	(2.0)	1,895	1.8	1,850	1.7	(2.4)
Fees/Outsourcing	11,584	10.1	(17.4)	7,513	7.1	7,700	7.1	2.5
Salaries	14,857	12.9	(9.1)	14,857	14.1	16,130	14.8	8.6
Depreciations	2,160	1.9	4.7	2,160	2.1	2,590	2.4	19.9
Others	5,635	4.9	(16.4)	5,567	5.3	5,850	5.4	5.1
Total	69,534	60.5	(9.0)	58,371	55.5	60,680	55.7	4.0

◆ Capital Investment and Depreciation

(Millions of yen)

	FY Mar/2021	FY Mar/2022 (Projection)
Capital Investment	8,207	5,300
Depreciation*	3,665	4,500

*The sum of depreciation included in cost of sales and selling, general, and administrative expenses

◆ Number of Shops by Region

As of 30 June, 2021

	Hokkaido	Tohoku	Kanto (except Tokyo)	TOKYO	Tokai, Hokuriku & Shinetsu	Kinki	Chugoku, Shikoku	Kyusyu, Okinawa	Total
Fancl Shop	4	6	25	23	19	19	10	12	118
FANCL beauty&health	-	-	2	6	1	6	1	2	18
FANCL New me	-	2	2	1	1	3	4	2	15
FANCL Spot	-	-	1	-	2	-	1	-	4
FANCL Beauty Salon	-	-	-	-	-	1	-	-	1
FANCL Hybrid Shop	-	3	13	11	4	9	3	6	49
FANCL International Shop (Ginza Square 1F)	-	-	-	1	-	-	-	-	1
FANCL Beauty Shop (Ginza Square 3F, 5F)	-	-	-	1	-	-	-	-	1
FANCL Supplement Shop (Ginza Square 4F, 6F)	-	-	-	1	-	-	-	-	1
Others	-	-	1	-	-	-	-	-	1
Total	4	11	44	44	27	38	19	22	209
ATTENIR Shop	1	1	2	10	2	7	1	2	26

◆ Number of Shops

	As of March 31, 2017	As of March 31, 2018	As of March 31, 2019	As of March 31, 2020	As of March 31, 2021	As of June 30, 2021	As of March 30, 2022 (Projection)
Fancl Shop	-	14	59	107	115	118	120
FANCL beauty&health	2	3	12	16	19	18	19
FANCL New me	-	-	-	6	15	15	16
FANCL Spot	-	-	-	1	4	4	5
FANCL Beauty Salon	-	-	-	1	1	1	1
FANCL Hybrid Shop	168	162	125	76	53	49	38
FANCL Beauty Shop	1	1	1	1	1	1	1
FANCL Supplement Shop (FANCL Health House)	3	1	1	1	1	1	1
(Old) Fancl Shop	10	6	1	-	-	-	-
Fancl House	9	4	1	-	-	-	-
Fancl House J	6	2	-	-	-	-	-
FANCL International Shop (Ginza Square 1F)	1	1	1	1	1	1	1
Others	1	3	3	2	1	1	-
Total	201	197	204	212	211	209	202
ATTENIR Shop	16	16	17	24	26	26	26